

Hiring the Best Team Members Talent Management Platform

Hourly Team Member Application Process & Assessments

Rev. 09/24/12



# Agenda

- New application process and career site
- Accessing and maintaining candidates through the **Talent Management Platform.**
- Assessments and Interview Guides
- **Interviewing Do's and Don'ts**
- **Websites & Contacts**
- **Questions**



# **Hiring Cards**



Come help us inspire crazy loyalty through memorable YUMMM® experiences.

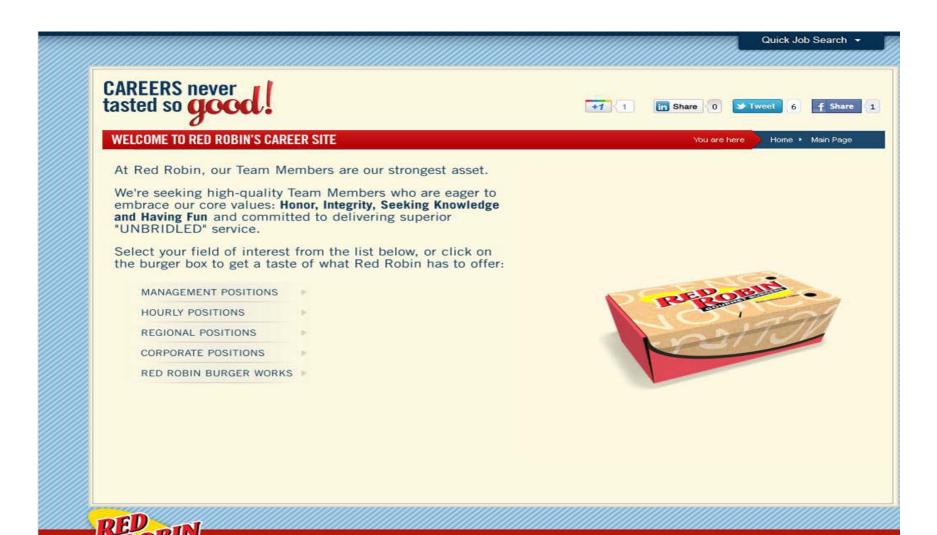
Apply online today at: www.redrobin.jobs

Red Robin International, Inc. is an equal opportunity employer.

Handed out to applicants who come into the restaurant. These direct them to the Career Center where they should select "Hiring Card" as their source.

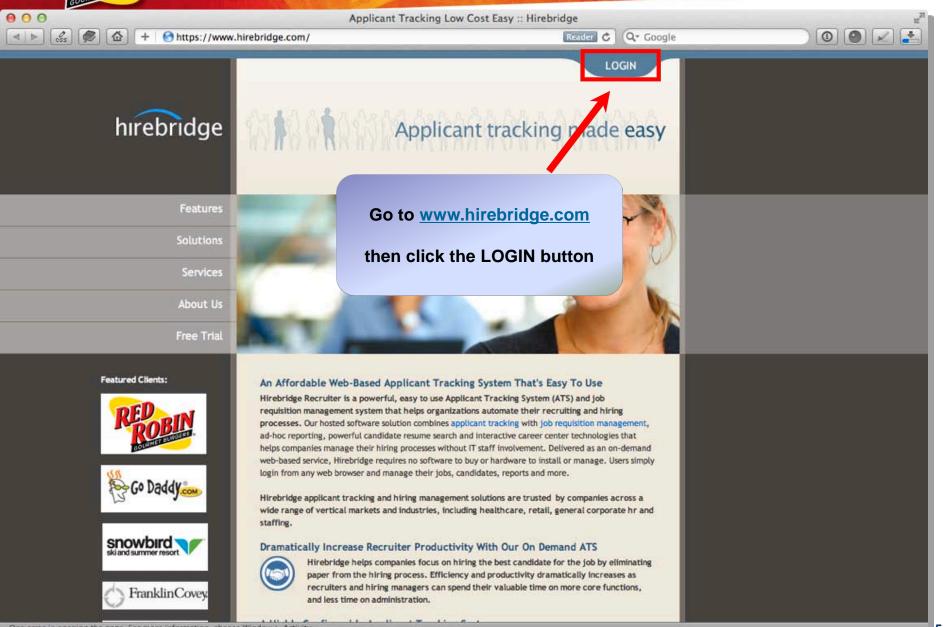


# www.redrobin.jobs



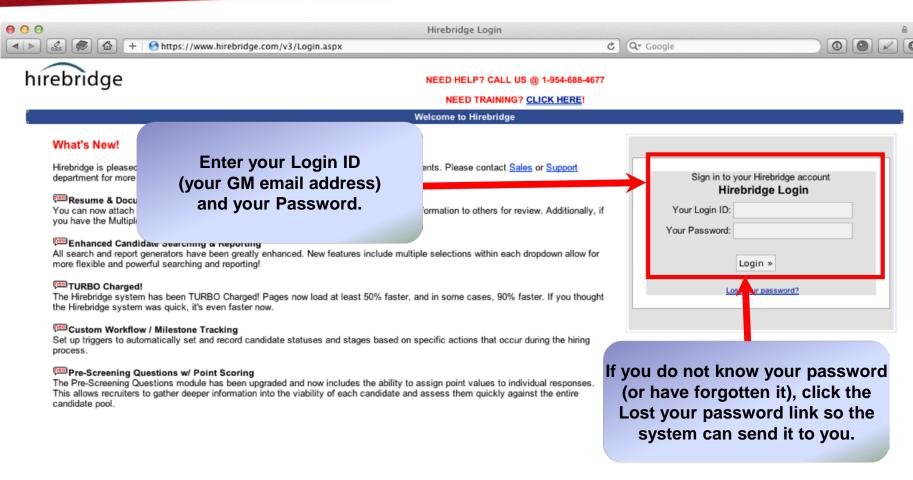


## **Accessing the Talent Management Platform**





## Logging in to the Talent Management Platform



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# **Viewing Candidates**



Help | View Your Career Center | Logout

Overview Red Robin Restaurants Jobs Overview View Recent Candidates 1 to 4 of 4 Jobs Job Title Total Status 66 36 Servers Public 66 Host / Host sses 59 Public 66 319 Dishwashers Public 66^ Line Cooks 125 Public Clear Filters Click the Job Title or the number Hirebridge Recruiter \ ights reserved. Logged In As 122 Scottsdale located in the Total column ences



# **Sorting Candidates**



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Overview

### **Red Robin Restaurants**

### Results of Candidate Search

#### 1 to 30 of 30 Candidates

Name	State	Aging	Stage	Rank	%	SalaryRqst	АМРМ	Wknd	Available	Assessment
Cowdrey, Sheridan	AZ	0			44	4.25	PM	Υ	2/21/2012	STRONGLY RECOMMEND
Palmer, Hayley	AZ	0			73	7.65	Both	Υ	2/17/2012	RECOMMEND
Schuck, Erica	AZ	0			0	5.00	Both	Υ	2/19/2012	STRONGLY RECOMMEND
fitch-kirkpatrick, jammi	AZ	0			100	04.25	Both	Υ	2/17/2012	RECOMMEND
Delfin, Kaitlin	AZ	0			78	7.35	Both	Υ	2/20/2012	STRONGLY RECOMMEND
Woodard, Stacy	AZ	0			100	8	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Van Gundy, Josh	AZ	1			89	3.75	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Lewis, Marissa	AZ	1			89	4.65	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Francis, Robert	AZ	1			60	7.65	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Rule, Dona	AZ	1			100	465	PM	Υ	3/6/2012	RECOMMEND
Gordon, Daylon	AZ	1			62	7.65	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Skinner, Cassandra	AZ	1			22	9.00	Both	Υ	2/16/2012	STRONGLY RECOMMEND

You can sort candidates by clicking any of the fields in the blue bar at the top.

The fields that are recommend to use for sorting are the assessment result or,

for Servers & Bartenders only, the % score (with 100% being their likelihood to have at least 1 year of recent full service restaurant experience as a Server or Bartender).

Also, if you click the assessment result, that will show you only candidates with that result.



## Sorting candidates to review



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Overview

### Red Robin Restaurants

### Results of Candidate Search

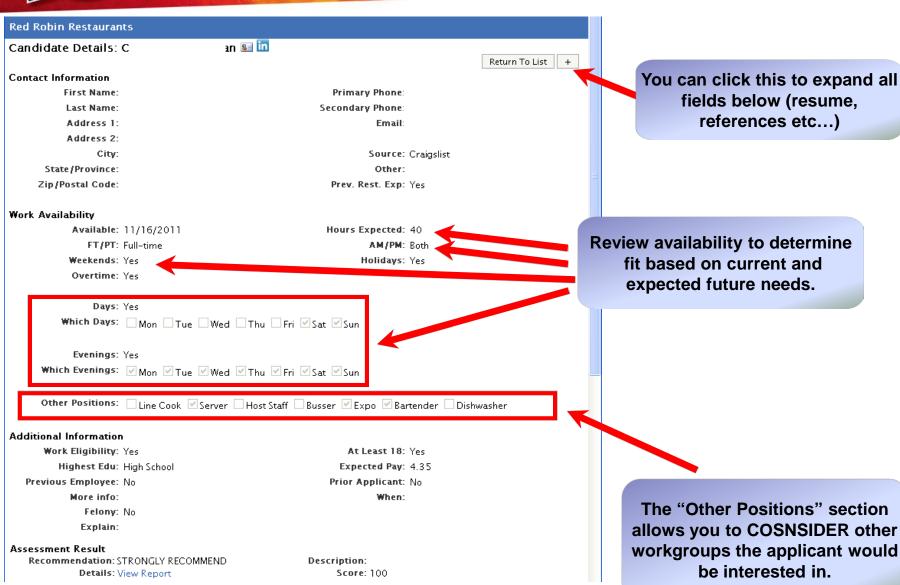
#### 1 to 26 of 26 Candidates

Name	State	Aging	Stage	Rank	%	SalaryRqst	AMPM	Wknd	Available	Assessment
Woodard, Stacy	AZ	0			100	8	Both	Υ	2/16/2012	STRONGLY RECOMMEND
REED, CATHERINE	A.	2			100	1.12	Poth	Υ	2/15/2012	STRONGLY RECOMMEND
James, Kellie	AZ	2						Υ	2/15/2012	STRONGLY RECOMMEND
Donley, Kim	AZ	2			Click	4ho	:h	Υ	2/14/2012	STRONGLY RECOMMEND
Glacken, Sean	AZ	2				ine 's Name		Υ	2/14/2012	STRONGLY RECOMMEND
redmon, wayne	AZ	2					:h	Υ	2/16/2012	STRONGLY RECOMMEND
WISDOM, LIBERTY	AR	2					th	Υ	2/15/2012	STRONGLY RECOMMEND
Dalston, Melissa	AZ	2			100	4.65	Both	Υ	2/14/2012	STRONGLY RECOMMEND
garcia, Jorge	AZ	2			93	4.25	Both	Υ	2/15/2012	STRONGLY RECOMMEND
Van Gundy, Josh	AZ	1			89	3.75	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Lewis, Marissa	AZ	1			89	4.65	Both	Υ	2/16/2012	STRONGLY RECOMMEND
Cristler, Zach	AZ	2			82	4.25	Both	Υ	2/15/2012	STRONGLY RECOMMEND

Once the candidates have been sorted (in this case we clicked "strongly recommended" and then sorted by highest percentage (which would indicate people with 1+ year of full service restaurant experience), you will want to view their resume.

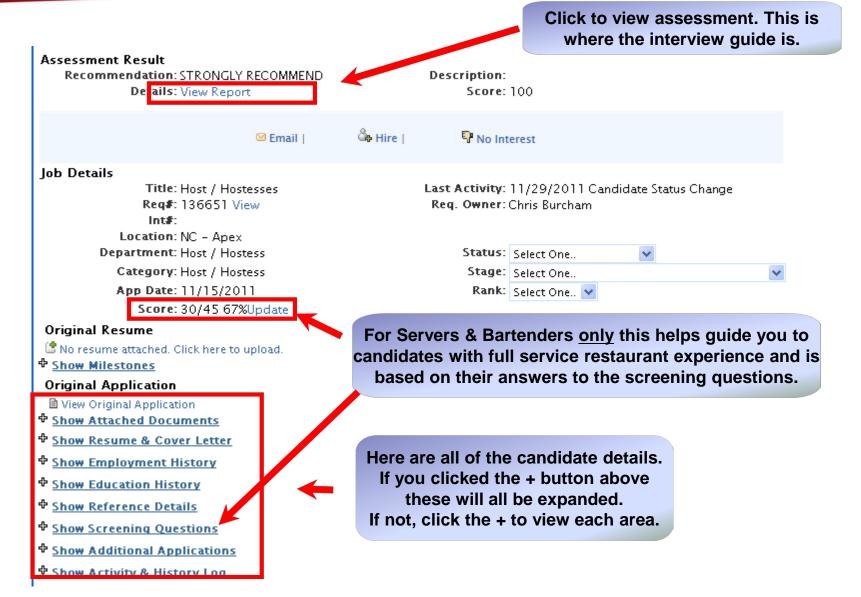


# **Reviewing Candidates – Step 1**





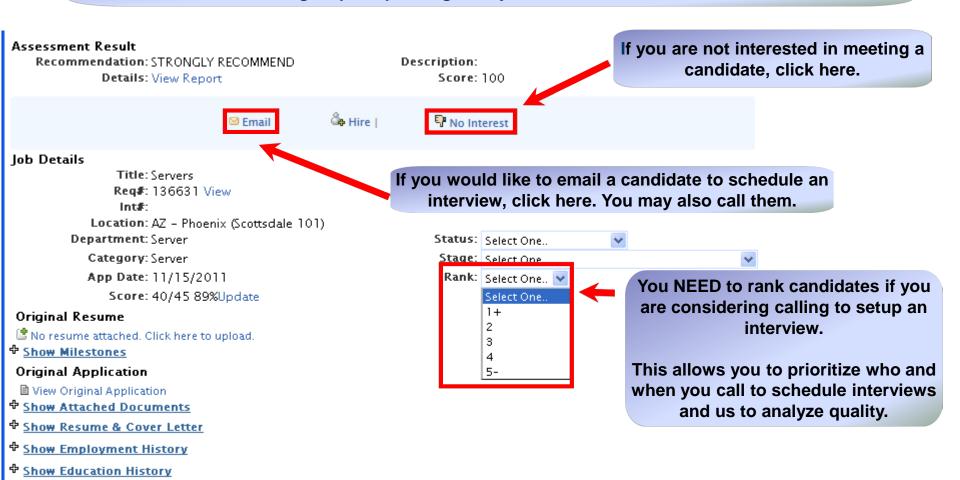
# Reviewing Candidates – Step 2





# **Dispositioning Candidates**

For the system to work as designed, immediately after reviewing a candidate you will need to perform one of the following steps depending on if you want to interview a candidate or not.



Show Reference Details ♣ Show Screening Questions ♣ Show Additional Applications



# Reasons for Rejection



Help | View Your Career Center | Logour

Overview	My Tasks	Search Candidates	Add Candidates	Add Job Req	Contacts	Reports	Administration		
Red Robin Restaurants									
No Interes	t:	-							
Reason:	Please Select A	Reason For Non-Selectio	n 🔻						
Comments:	Please Select A Reason For Non-Selection								
	Did not complete talent assessment								
	Moving Forward with Another Candidate								
	No Longer Avai	lable							
	No Response to	call / email							
	Not Recommen	ded - Talent Assessment	1	4					
	Previously Disq	ualified		.:1					
	Salary Issue								
	Will Not Relocat	te							
`	Jobs	Overview   My Schedule	Search Can idates	Add Candidates	Add New Job	Req   Adminis	stration   Contacts   F	lelp	

Hirebridge Recruiter Version 6.9 | Copyright @ Q11 Hirebridge, LLC. All rights reserved. Logged In As Chris Burcham

Hirebridge Sers Guide User Preferences

Select the Reason for rejection from the drop-down list, then enter any comments and click save.



## **Candidate Status**

As you move candidates along the interview process, it is EXTREMELY important that you keep their file updated. Below are the two major areas you must maintain.

## Assessment Result

Recommendation: STRONGLY RECOMMEND

Details: View Report

å Hire |

Score: 100

Description:

No Interest

If, at any point you decide you are not going to move forward with a candidate or hold their application on file, you need to click "No Interest"

### lob Details

Title: Host / Hostesses

Email |

Rea#: 136651 View

Int#:

Location: NC - Apex

Department: Host / Hostess

Category: Host / Hostess

App Date: 11/15/2011

Score: 0/0.0%

When you interview or schedule an interview, please move candidates along in the process, from "Pending" (default stage when you click an application) to:

Step 1 - 1st Interview

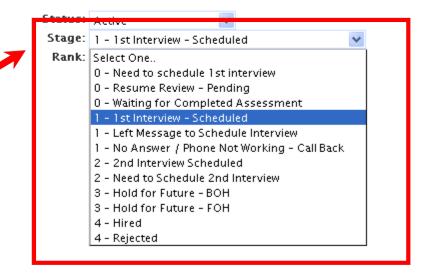
Step 2 - 2<sup>nd</sup> Interview

Step 3 - Hired or Hold for Future

- ◆ Show Education History
- ♣ Show Reference Details
- ◆ Show Screening Questions
- Show Additional Applications

Last Activity: 11/29/2011 Candidate Stage Change

Req. Owner: Chris Burcham





# Hiring a Candidate

#### Assessment Result

Recommendation: STRONGLY RECOMMEND

Details: View Report

Description:

Score: 100



Job Details

Title: Host / Hostesses Req#: 136651 View

Int#:

Last Activity: 11/29/2011 Candidate Stage Change Req. Owner: Chris Burcham

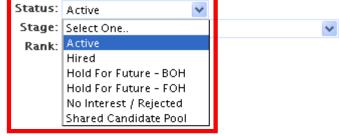
Once you have hired a candidate, you MUST change the STATUS to Hired.

You will then confirm candidate hire data on the next screen.

### Original Application

Diew Original Application

- ◆ Show Attached Documents
- ♣ Show Resume & Cover Letter
- ◆ Show Employment History
- Show Education History
- ◆ Show Reference Details
- ◆ Show Screening Questions
- Show Additional Applications





## **Benefits of Assessments**

## **Increase Hiring Accuracy**

- Select those who will fit with the job and Red Robin culture
- Screen out those who are high turnover risk
- Help poor fitting candidates self-select out before hire
- Objective comparison of candidates

## Increases efficiency & decreases time to hire

- Can be administered early in the hiring process
- Screens out applicants who are poor fits before you waste time on them
- Allows you to quickly prioritize candidates and focus on the best people

## Helps hiring managers focus the interview

- Specific interview probes based on assessment results
- Structured interview questions for all candidates



# **Candidate Experience**



Instructions are provided for the candidate

Rather than ask someone else, you tend to solve problems yourself.

Agree
 Disagree

4. You are generally free from worry about possible misfortunes.

Agree
 Disagree

5. People should understand that you can't always do all that you said you would.

Agree C Disagree

The assessment will take them approximately 10-15 minutes to complete



## FOH Assessment

- On-line assessment, automatically launched after application
- Provides Hiring Recommendation
- *Includes the following components:* 
  - Personality measures
  - Counterproductive behaviors
  - Customize structured interview

## **Select for FOH Team Members Measures:**

## Energy

(activity level; action orientation)

### Accommodation to Others

(willingness to accommodate the desires of others)

### Positive Service Attitude

(appreciation of the service role)

### Frustration Tolerance

(remain emotionally positive in spite of frustration)

### Multi-Tasking

(juggle many tasks)

### Persuasiveness

(persuade, influence customers & associates)

### Criticism Tolerance

(accept criticism constructively)

### Pride in Work

(work ownership through attention to detail and organization)



## **HOH Assessment**

- On-line assessment, automatically launched after application
- Provides Hiring Recommendations
- *Includes the following components:* 
  - Personality measures
  - Counterproductive behaviors
  - Customize structured interview

## Select for HOH **Team Members Measures:**

## Energy

(activity level; action orientation)

### Frustration Tolerance

(remain emotionally positive in spite of frustration)

### Initiative

(takes personal responsibility; self-motivated)

### Safety Attitude

(understands the importance of safety practices and complies)

### Positive Service Attitude

(appreciation of the service role)

### Multi-Tasking

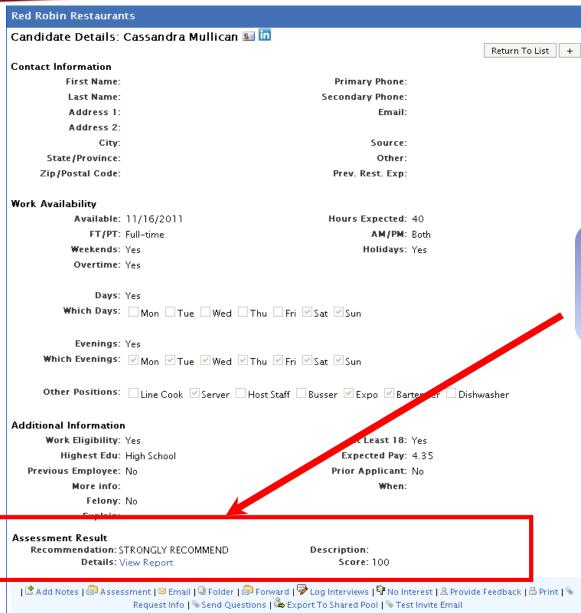
(juggle many tasks)

### Pride in Work

(work ownership through attention to detail and organization)



## **Accessing Assessments**



Step 4: Click the View Report link to access the complete results,



# **Results Page**

Invalid

Good

Х

Better

Х

#### Random Response

A check for random responding. If Invalid, the candidate could not or did not read the test well enough to avoid responding randomly, and these results should not be used.

### Integrity Index

A measure of the candidate's attitudes about personal integrity and work ethic

#### Performance Index

A measure of the traits associated with successful performance in this job.

#### Performance Sub-scale Analysis:

The table presents the candidate's scores for each subscale of the Performance Index.

Flagged areas should be probed in the interview.



Good

Valid

Avoid

(work ownership through attention to detail and organization)

Avoid

FOH Interview Guide for JEFFERY ANDERS

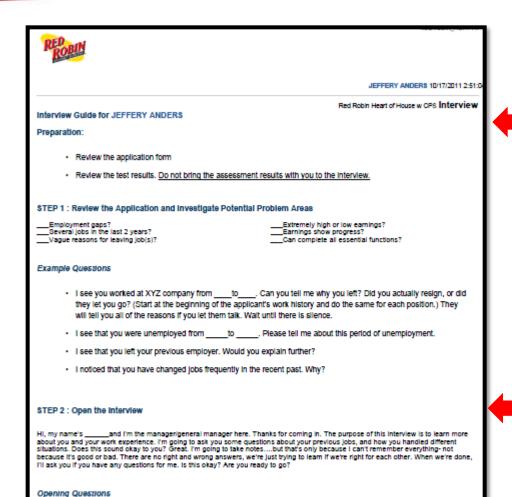
**Link to Candidate Interview Guide** 

## Access Results from Your Talent Management Platform Dashboard

**Provides Overall Recommendation:** "Avoid the Avoid's": Screens out approximately 20%

Alerts you to specific areas of concern; interview probe suggestions will be provided later in the report for any areas that are "flagged."





Have you ever worked in the restaurant industry? Where? What did you do? What did you like best? What did you

Why are you considering leaving your current job? (If not employed ask: Were you released, or did you resign

 If I were to ask your former supervisor, what would they say is your greatest strength/opportunity? How does that differ from your personal assessment of your strengths/opportunities? Why? (Listen for job fit, personal insight into

like least? Please provide examples. (Listen for restaurant experience, job fit)

from your previous job? Why?) (Listen for reliability, job fit.)

areas of strengths and opportunities)

Structured Interview Guide provides clearly outlined steps

**Start with Opening** the Interview and Asking the **Opening Questions** 



### Red Robin Heart of House w CPS Interview STEP 3: Begin In-depth Questions **Guest Focus** What do you think excellent Guest service would be in our business? (Listen for service knowledge and values.) 2. Tell me how your role in the past impacted Guest satisfaction. What things did you do to improve the quality of food you provided? (Listen for a strong focus on wanting to provide the best food for Guests.) Using the response to the questions above, please provide an overall rating for this competency below Low level of Guest focus: low level of service Values Guest focus: has some service knowledge Exemplifies Guest Focus: has extensive service responds to Guest's needs or requests in a positive knowledge; responds in a negative way to Guest's knowledge; goes above and beyond when responding to Guest needs or requests needs or requests Standards of Excellence 3. How do you think a restaurant creates repeat business and satisfied Guests? Think of your favorite restaurant and tell me why you keep going back? (Listen for service knowledge and values.) 4. Tell me about what you did in your past jobs to ensure a Guest would receive the best service or food. What would you do if you noticed others not trying as hard as you? (Listen for an ability to put the Guest first, follow processes and not turn a bilind eye to others who don't work with high standards.) Using the response to the questions above, please provide an overall rating for this competency below Low Standards of Excellence: tendency to do the Values Standards of Excellence: desire to do a good. Exemplifies Standards of Excellence; high level of work minimum; tacks discipline in work; falls to recognize or — job; takes responsibility for own work; recognizes & standards: pushes self & others to excel: recognizes & solve Guest issues attempts to solve Guest issues. successfully solves Quest issues Drive/Initiative Tell me about a time when you were extremely busy at work. What did you do to get through all the work? Tell me about a time when you were slow, what things would you do to make the time pass by? (Listen for a willingness to work hard, take initiative, and find efficiencles). Using the response to the questions above, please provide an overall rating for this competency below. Lacks Drive or Initiative : struggles with a demanding Driven and Takes Initiative: experience in a fast paced. Achievement Oriented: thrives in a fast paced work work pace; waits for direction from others; becomes work environment; gets things done by completing task. environment; takes initiative rather than waiting to be by self or asking for help; remains calm when under asked; works effectively & stays positive when under rustrated or anxious when under pressure

## Provides specific interview questions around 6 key areas:

- Guest Focus
- Standards of Excellence
- Communication / Influence
- Drive/Initiative
- Flexibility / Adaptability
- Teamwork

Ask the questions and gather details on the situation, behaviors, and the outcome.

Listen to their response. read anchors 1, 2 and 3 in the box and determine how to rate them



#### If you are still concerned about the Performance Flag areas, here are some additional questions to ask:

#### Questionable Ethics/Integrity:

Tell me how you would deal with an employee who stole a small item or who covered up a minor mistake. (Listen for an inclination to bend rules or adjust the truth for himselfiherself or to accept less than honest behavior from others.) Describe what it was like working for your previous employers. How did those companies treat their employees? (Listen for a tendency to view companies as taking advantage of people.)

#### Low Energy Level:

Describe for me a time when you worked an extremely long shift. How long was it? How typical was it for you to work these hours? How did you feel about the work pace or workload?

#### Low Frustration Tolerance

Describe those aspects of previous jobs which have frustrated or irritated you. How does frustration on the job affect you?

Please describe a recent situation for which you assumed personal responsibility for making a decision or taking an action. (Listen for indications of active pursuit of increased responsibility versus passive acceptance.)

#### Low Multi-tasking

Describe your typical day at work in your last job. What types of things did you enjoy? What did you not enjoy? Do you prefer variety or consistency? Would you rather focus on one task or do several at the same time? (Listen for Indications that he/she prefers to handle one task at a time and that he/she does not enloy long periods of varied activity.)

Tell me about your greatest accomplishment at work. What are you most proud of? What lead to you being able to accomplish this?

#### Additional questions based on counterproductive behavior(s) responses:

#### Poor Job Commitment

When do you think it is appropriate for someone to guit a lob without giving notice? (Listen for a lack of lob commitment)

Tell me about a time when you couldn't make it to work or had to be late and couldn't notify supervisor. What was the situation? What did you do? What did your supervisor do? (Listen for comments that indicate a negative attitude toward attendance policy.)

Tell me about a time when you became dissatisfied in one of your past jobs. What was the situation? How did this impact your work? What did you do? (Listen for a tendency to disengage or not care about the work they are doing.)

#### Resistance to Direction

Tell me about a time when you felt frustrated by excessive rules or restrictive policies in your work. What was the situation? What did you do? (Listen for resistance to follow rules and procedures, even if convenient.)

**Probe Suggestions** based on candidate's personality results

Provides guidance on how to gather more information on the potential areas of concern for that candidate

**Probe Suggestions** based on candidate's response to counterproductive behaviors

**Provides questions to** ask to gather more information in areas of potential concern



Red Robin Heart of House w CPS Interview

#### STEP 4: Conclude the Interview

Those are all the questions that I have for you. I appreciate the time that you have given to me. Is there anything that you would like to

If the candidate is not a good fit for Red Robin, decline the applicant at this time.

#### Here are some examples of how to decline an applicant:

- · Based on our current hiring needs and the current applications we are considering, we are unable to make you an offer. We appreciate your interest in Red Robin.
- We have made the decision not to extend a job offer to you, but would like to thank you for applying. We appreciate your interest in Red Robin.

#### STEP 5: Make the Hiring Decision

- Resist the temptation to hire someone just because you need to fill the job. You are likely to pay for a hiring mistake both in money and time.
- Focus on how well the candidate fits the demands of the job, not how much you like the candidate's personality or how much you have in common with the candidate.
- The selection process is designed as an aid to the well-reasoned judgment of a hiring manager, not a replacement for this judgment. In the end, every hiring decision is a judgment call. Use the tools provided in this process to inform your decision, not make it for you.
- Use the following chart to evaluate the candidate. Carefully consider each competency before making your overall decision.

Based on your interview of the candidate please provide an overall rating: Overall Rating:

Final section of Interview **Guide provides script &** guidance for:

- **Closing the interview**
- **Declining candidate**
- Making hiring decision

**Document final Overall Rating &** interview notes



# **Special Notes**

## Results

RM Testing fake 4/14/2010 2:26:04 PM

### Positive Response Pattern - Use Scores Cautiously

This person responded to the inventories in a positive manner, therefore, the results are questionable. This may indicate the candidate:

- has a very positive view of himself/herself, others, and life in general;
- 2. lacks self-insight or is unaware of personal limitations; or
- 3. was trying to look good and say the right things on the survey.

Some people who respond in this manner may have a tendency to be bluffers; they may create an initial impression that is more favorable than subsequent job performance. Others with this type of favorable response pattern may have a genuinely positive perspective regarding themselves, other people, and life in general. Special care should be taken to ensure that the candidate is as good as he/she appears to be. References should be checked carefully.

**Positive Response** Pattern: May have been trying to answer survey to look as good as possible

Conduct a thorough interview



## **Best Practices**

- >>> Use assessment to prioritize those candidates who you should focus on first
- Focus on those candidates who are "Recommend" OR "Strongly Recommend"
- "Avoids" will not show in your dashboard
- >>> Utilize interview probes to follow-up on key areas; if a potential problem area is identified, use the interview to learn more about this area
- >>> Remember to use your judgment: Consider BOTH the assessment results and performance on the interview
- >> DO NOT share the results of the assessment with the candidate
- >>> DO NOT tell the candidate that they "passed" or "failed" the assessment. Remember, it is one voice in the process and is not the only determinate of whether or not a candidate is hired with Red Robin
- >>> All assessment results and interview guides should be shredded. DO NOT keep copies in Team Member files.



# **Interview Do's & Don'ts**

Subject	What you CAN ask	What you CANNOT ask
Race or Creed	Nothing	About an applicant's complexion or skin color.
Religion	Nothing	About religious denomination, affiliation, church or synagogue, or religious holidays observed.
		"Do you have any religious reasons you can't work on Saturdays or Sundays?"
National Origin*	Nothing	About lineage, ancestry, national origin, descent, parentage or nationality of parents/ relatives
Marital/Family Status or Pregnancy	Nothing	"Are you married?"  "Where does your husband/wife work?"  "Do you have children?"  "How old are your children?"
Sex	Nothing	About an applicant's gender or sexual activities
Age	"Are you at least 18? If not, state your age."	"How old are you?"  "What is your birth date?"  © 2008 Assess Systems a Bigby, Havis Company, 28



# Interview Do's & Don'ts Cont.

Subject	What you CAN ask	What you CANNOT ask
Citizenship	If hired will you be able to provide proof of eligibility to work in the United States?	"Of what country are you a citizen?"  "Are you a naturalized or native born US citizen?"  "What kind of accent is that?"
Scheduling	After describing the regular schedule (working hours, days, or shifts) – Can you work this schedule?	Note: Reasonable accommodation must be made for religious needs and those associated with a disability. Contact HR if this situation arises.
Disability	After describing the essential job functions – Can you perform the essential functions of this job with or without an accommodation?	"What is the nature of your disability?"  "How did you lose the use of your legs?"  Contact HR if this situation arises.
Child Care	Nothing	Any question designed to discover information about child care/day care arrangements.
Arrests	Nothing	Any question related to arrests



# Interview Do's & Don'ts Cont.

Subject	What you CAN ask	What you CANNOT ask
Education	Inquiries about education or training that are applicable to the job.	"What year did you graduate from high school/college?"
Worker's Compensation	Nothing	"Have you ever received Workers' Compensation?" Any questions designed to discover past work injuries.
Transportation	Nothing	"Do you have a car?" "How will you be getting to work?"
Rent or Own	Nothing	"Do you own your home?"



# Important Websites/Contact Info

Talent Management Platform - www.hirebridge.com

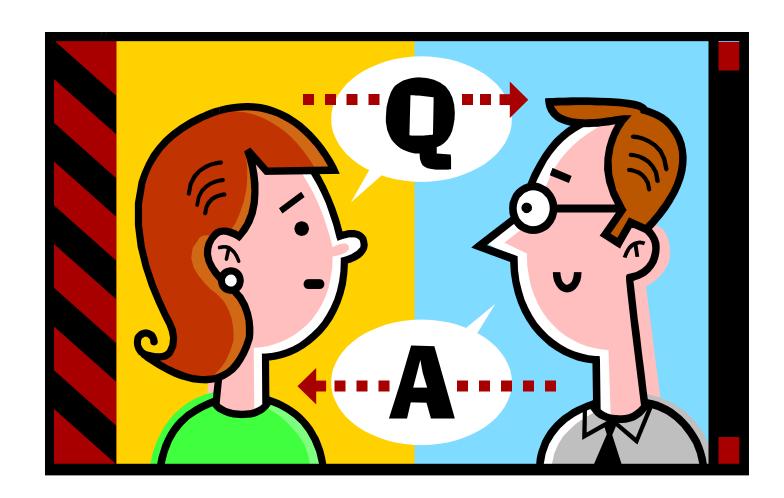
Red Robin Career Site - www.redrobin.jobs

**Transworld Advertising - 321-259-7737** 

Regional Talent Acquisition Manager/HR Director



# Questions???





# Thank you for your participation!!!